



THE ENERGY CHAMBER ANNUAL EXPORTING ENERGY SERVICES AWARDS- CELEBRATING EXPORT EXCELLENCE

Category: The Energy Chamber Exporter of the Year- This award recognizes the best of the companies that have made their entry into an export market and achieved the most notable success.

General conditions of candidacy:

- Candidates must be members of Energy Chamber.
- You may answer questions below using the focus areas outlined as a guide but not limited too.

1. Illustrate your company's sustained and future commitment to international business and to Trinidad and Tobago.

- Give a brief history of your organisation. Include a list of your goods manufactured in Trinidad and Tobago and services
- External markets and opportunities realized during your history of operation
- Development of T&T nationals during your history **20 marks**

2. Describe with examples your proven business strategies.

- Success in potential growth markets
- Diversification opportunities
- Certifications
- Training
- Any other areas **20 marks**

3. How have you demonstrated sound business and brand reputation locally and internationally?

- Provide a brief history of your export success and repeat business
- Overseas office / Joint Ventures
- Local content development in the external markets that you operate
- Other **20 marks**

4. What sustainable business principles do you implement?

- Finance
- Human Resource Development
- Innovation
- Use of Technology
- Any other areas **20 marks**

5. What do you consider your capacity and capability for future growth?

- Identify high level targets for growth i.e. revenue/activity levels
- Additional markets
- Additional services
- Diversification beyond the energy sector
- Any other areas **20 marks**